



**HEALTH CARE
PRACTICE**

**We See Risk
Through
Your Lens**

Regulations, litigation, changing business models: health care is a high stakes world of complex risk. Risk Strategies National Health Care practice is comprised of a team of 85 and growing skilled professionals with expertise across all lines of insurance and reinsurance for health care organizations.

Industry Insight

Our Health Care team understands the risks and pressures faced by our clients. We create smart, cost-effective, comprehensive solutions and programs that address the challenges facing today's health care industry.

- Continued transition of the revenue model from fee-for-service to value-based care
- Rising costs of malpractice and other lines of coverage
- Surge in ransomware attacks and multi-million-dollar extortion demands
- Pandemic risks – both financial and operational
- High cost of care, especially as relates to specialty pharmaceuticals and therapies
- Balance sheet pressure for both health care providers and health plans

Solutions and Capabilities

Our Health Care practice serves all organization types involved with the delivery and management of health care. We provide managed care stop loss and reinsurance protection, property and casualty coverage and customized programs for employee benefits plans. We also have dedicated medical malpractice experts to assist physicians with specially tailored risk protection.

Whether you are coming to us for fresh insights on your existing insurance programs or to develop a comprehensive and creative new program, our team has professionals ready to craft a customized strategy that will help you manage your risk and prepare for the unexpected.

- Customized property and casualty insurance and reinsurance solutions, including medical malpractice for hospitals, physicians, senior living and other health care facilities
- Extensive captive solutions including feasibility, implementation, reinsurance placement and ongoing management
- Customized stop loss insurance and reinsurance solutions for health plans and at risk providers, including detailed analytics, actuarial modeling and claims management
- Risk mapping to identify risks at an enterprise level and evaluate all potential options for managing the risk retained and transferred
- Online, reverse auction for life and disability insurance

Why Choose Risk Strategies?

When facing important business challenges, maximizing success starts with the right partner. At Risk Strategies, we see risk through your lens. In over 30 specialty practices, our experts bring in-depth industry knowledge and a business-first approach to deliver the clarity and strategies you need to face the future with confidence. Our team focuses exclusively on the health care industry across all lines of insurance and reinsurance. When you choose to work with Risk Strategies you are getting all the benefits and services of a large national brokerage, in addition to:

- The largest, fully integrated national health care practice in the industry
- One of the largest accident and health reinsurance teams with in-house actuarial modeling and customized analytics to ensure optimal reinsurance structures
- Detailed analytics, customized solutions and hands-on claims management
- Associates with an average 25+ years industry experience
- Superior customer service
- Unparalleled market access and leverage

Want to Learn More?

VISIT OUR KNOWLEDGE CENTER

<https://www.risk-strategies.com/knowledge-center>

ABOUT RISK STRATEGIES

Risk Strategies is a specialty national insurance brokerage and risk management firm offering comprehensive risk management advice and insurance and reinsurance placement for property & casualty, employee benefits, and private client services risks. With more than 30 specialty practices, Risk Strategies serves commercial companies, nonprofits, public entities, and individuals, and has access to all major insurance markets. Ranked among the top brokers in the country, Risk Strategies has over 100 offices including Boston, New York City, Chicago, Toronto, Montreal, Grand Cayman, Miami, Atlanta, Dallas, Nashville, Washington DC, Los Angeles, and San Francisco. riskstrategies.com

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